

REALTAIR

Imogen Callister's game-changing follow-ups

Messades

I wanted to personally thank you for giving me the opportunity to view your property and to let you know that should you decide to sell it, I will take care of every aspect to achieve the best possible price. I love helping my clients and you can read more about the results I have achieved them here [insert link]. I will call vou tomorrow – just in case vou have any questions following our meeting.

Have a wonderful afternoon.

[your name]

Messages Hi [client name],

I am preparing a number of reports for your neighbours today and was wondering if you would like me to provide you with a free property market update?

[vour name]



Messages

I would love to help you with your property goals. Are you researching the market, looking to buy or looking to sell?

[your name]



Messades

I wanted to personally follow up regarding your property enquiry on *[address]*, is there any additional information you would like?

I would love to help you with your property goals. Are you researching the market, looking to buy or sell?

We have various properties in our offmarket database that are not listed online. I would love to add you to our qualified database so you gain access to our listings first.

I look forward to assisting you.

[vour name]